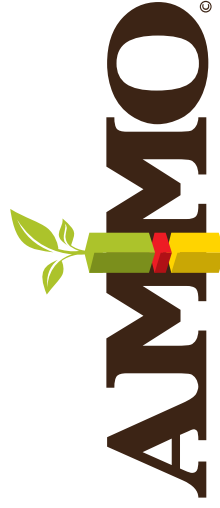


AGRICULTURAL MARKETING AND MANAGEMENT ORGANIZATION [AMMO] MEMBERS

<i>AgLink, Inc.</i>	<i>ProPartners Financial</i>
<i>Almota Elevator Company</i>	<i>Ritzville Warehouse Co.</i>
<i>Corteva Agriscience</i>	<i>Scott's Tire Service</i>
<i>Hatley/Cobb Farmland Management</i>	<i>Syngenta</i>
<i>Helena Chemical Company</i>	<i>The McGregor Company</i>
<i>HighLine Grain Growers</i>	<i>Tri-Cities Grain LLC</i>
<i>JW & Associates, PLLC</i>	<i>Tri-State Seed Company</i>
<i>Northwest Farm Credit Services</i>	<i>Washington Grain Commission</i>
<i>Pacific Northwest Farmers Cooperative</i>	<i>Wheatland Bank</i>
<i>Pomeroy Grain Growers</i>	<i>Wilbur Ellis Co.</i>



Agricultural Marketing & Management Organization

QUESTIONS?

Call: 1-877-740-AMMO (2666) or Email: lori@wawg.org

wawg.org/ammo-workshops



2020 FARM MANAGEMENT SPECIFICALLY DESIGNED FOR EASTERN WASHINGTON PRODUCERS TRAINING PROGRAMS

A program of the Washington Association of Wheat Growers



Agricultural Marketing & Management Organization





GLUE AREA FOR STICKER SHEET

WELCOME TO AMMO!

Welcome to AMMO – the Agricultural Marketing and Management Organization. Our goal is to help you increase your profitability by making better farm management decisions and we invite you to take part in the 2020 Farm Management Training Programs!

AMMO, a program of the Washington Association of Wheat Growers, has offered grower education programs since 2009. Continuing to reach farm managers across eastern Washington, AMMO provides educational opportunities and to provide an avenue for growers to connect with professionals and experts on many challenges facing agriculture.

Through producer feedback, we have designed the 2020 series to meet the challenges of today's agriculture industry. While some workshop topics are back by popular demand, others have been added to the roster. The AMMO group is proud to offer these 2020 programs for our customers and friends.

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*For advance registration
and more information:*

1.877.740.2666

Email: lori@wawg.org
wawg.org/ammo-workshops

FEB
18



Lesley Kelly

BREAKING BARRIERS IN AGRICULTURE

Time: 10:00 a.m. to 2 p.m. (lunch provided)

Location: Northern Quest Casino Pavilion
100 North Hayford Road, Airway Heights, WA

Pre-registration cost: WAWG Members admitted free of charge
Non WAWG Members \$25 per person

Lesley Kelly is a farmer and marketer from Saskatchewan. She is very passionate about agriculture and the people who produce our food and fiber. Lesley is the co-founder of Do More Agriculture, a non-profit organization with a mission of championing the mental well-being of producers and provide stress-relief resources to those who are in need.

The afternoon portion of the session will feature a panel of industry experts. Topics will include stigmas in agriculture, self-care, support networks, rural healthcare, and more. Come learn how one conversation can break barriers and change a culture.

“The AMMO speakers were outstanding! They brought a national perspective to our area and provided an outlook on what is to come.” – *AMMO attendee*



Registration forms available on our website:
wawg.org/ammo-workshops

For advance registration and more information:
1.877.740.2666

FEB
20



Eric Snodgrass



Kevin Duling

THE WILD SIDE OF WEATHER AND MARKETS

Time: 10:00 a.m. to 2 p.m. (lunch provided)

Location: Northern Quest Casino Hotel
100 North Hayford Road, Airway Heights, WA

Pre-registration cost: WAWG Members admitted free of charge
Non WAWG Members \$25 per person

Eric Snodgrass is the Principal Atmospheric Scientist for Nutrien Ag Solutions, where he develops predictive, analytical software solutions to manage weather risk for global production agriculture. He provides frequent weather updates that focus on how high-impact weather events influence global agriculture productivity. His current research uses machine learning to better understand field-level weather impacts on yields in the US and to increase confidence in long-range weather prediction.

Kevin Duling is a risk management consultant. He will take a look at world supply and demand for wheat and discuss what tools may best fit each situation. You won't want to miss this timely and informative discussion!

**“The topics were relevant and interesting.
I appreciate the WAWG member benefit
of continued education” – AMMO attendee**



Registration forms available on our website:
wawg.org/ammo-workshops

For advance registration and more information:
1.877.740.2666

FEB
26



Cassi Johnson



Time: 10:00 a.m. to 2 p.m. (lunch provided)

Location: Northern Quest Casino Hotel
100 North Hayford Road, Airway Heights, WA

Pre-registration cost: WAWG Members admitted free of charge
Non WAWG Members \$25 per person

This workshop will provide an interactive experience to learn to better navigate financial software for your farm business. Discussion will include budgeting, payroll, reconciling, customized settings, creating reports, sharing information with your accountant and much more.

“Information discussed during the AMMO sessions will help me make my marketing decisions in the coming year. I feel more equipped to analyze the markets and trends.” – AMMO attendee



Registration forms available on our website:
wawg.org/ammo-workshops

For advance registration and more information:
1.877.740.2666

JUNE
16

2020 Wheat College

Presented by AMMO, a program of the Washington Association of Wheat Growers

2020 WHEAT COLLEGE WITH INTERACTIVE DEMONSTRATIONS

Time: 9:00 a.m. to 3 p.m. (lunch provided)

Location: Wheat Land Community Fairgrounds
811 East Main Street, Ritzville, WA

Pre-registration cost: Registration required, admittance is free of charge

AMMO is excited to continue the popular Wheat College as part of our 2020 line-up! This event will offer a mix of indoor and outdoor presentations, providing interactive demonstrations to share information on the latest agronomic research being conducted in the Pacific Northwest.

Wheat College will also offer localized presentations from Corteva and Washington State University Extension. Pesticide credits will be offered. Registration reminders will be mailed prior to the event.

“Live demonstrations helped me understand the processes. AMMO is a great member benefit!” – AMMO attendee



AMMO
Agricultural Marketing & Management Organization

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